

Need to Know



Dealership-wide Solutions for ERA®

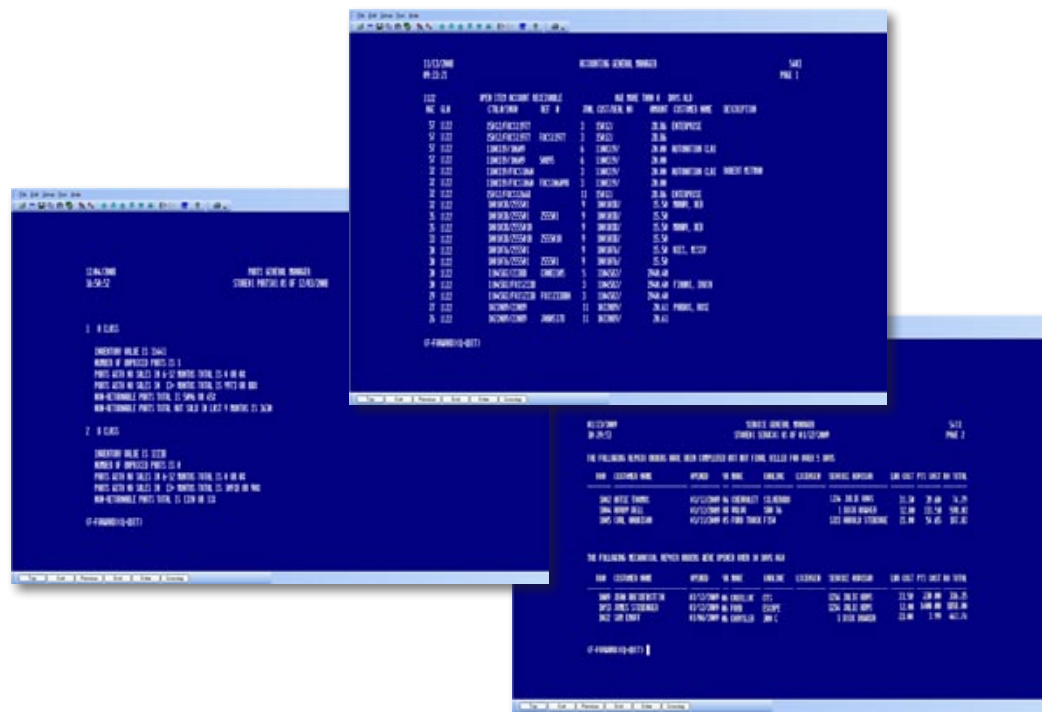
Canada

How much is your time worth? Don't waste it digging through stacks of data for the few pieces of critical information you need. Focus only on areas needing immediate attention with exception reports.

Your Competitive Edge

Find problems or improvement areas quickly and spend more time making your dealership profitable. Get the significant information you want. With General Manager Exception Reporting, you have the ability to:

- Set dealership-specific tolerance levels, and reports will run based on exceptions to those thresholds.
- Run reports on all stores or only for specific branches.
- Choose reports only for the departments you want – Accounting, Parts, and Service are all available.
- Quickly see the big picture when you have reports for more than one department by choosing the Summary report.



The General Manager Exception Reporting tool allows you to highlight critical financial and productivity information based on your own dealership-specific tolerance levels.

What could you do if you had information like this at your fingertips?

Accounting

- Receivables older than 22 days.
- Contracts in transit older than four days.
- Finance Reserve amounts outstanding.

Parts and Service

- Parts with no sales in the past year.
- Parts invoices over three days that have not billed.
- Repair orders or parts tickets with discounts in excess of the allowable limit.
- Advisors not upselling services.

With the ability to set up many user defined exception criteria, you'll know exactly what's going on in your dealership.

The Whole Picture

Keep your business running smoothly with exception reports that work for you:

- Identify specific employees whose results are below dealership-defined standards.
- Allow only approved users to view reports by using security measures.
- View exception reports onscreen or print them to fit your needs.
- Access your current data first thing in the morning with reports that are updated overnight.

Quickly find the information you need to help department managers more efficiently improve weak performance areas. Save time and increase productivity throughout your dealership with ERA General Manager Exception Reporting.

**For more information on
General Manager Exception
Reporting, please contact your
Reynolds Account Manager, call
1.877.792.7677, or e-mail
canadian_marketing@reyrey.com.**



MAKING BUSINESS BETTER.