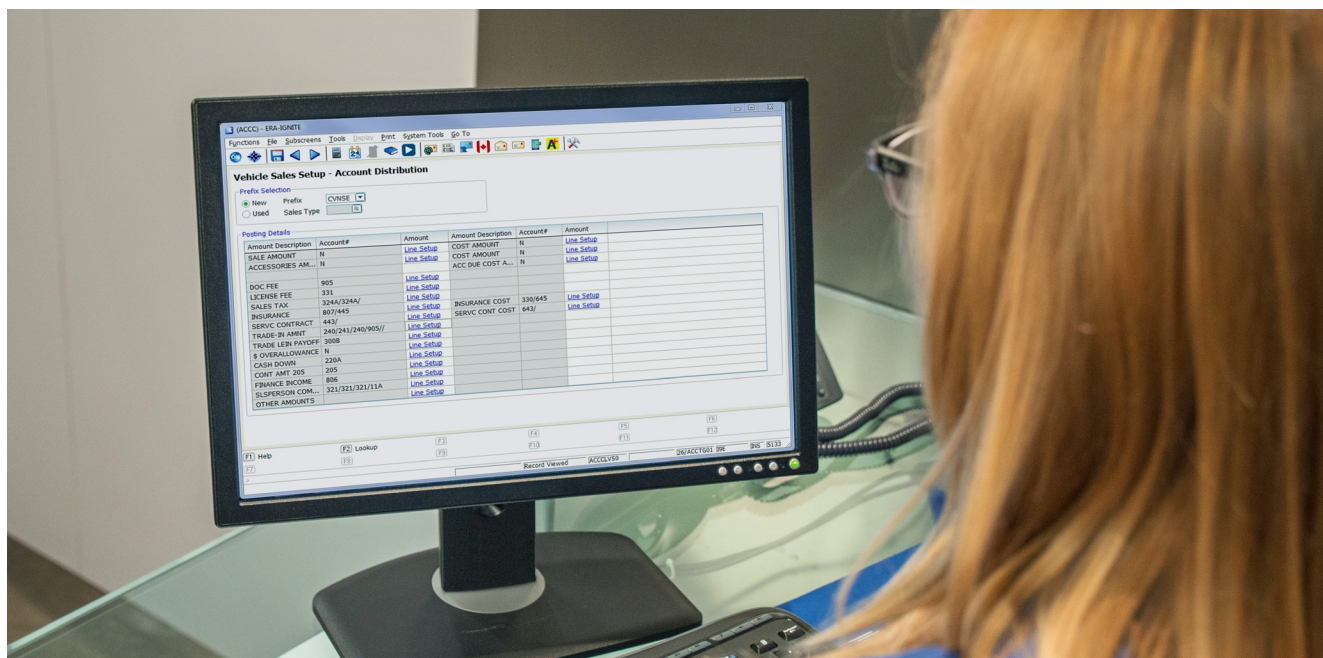


Enhanced Deal Posting

Eliminate incorrect mapping to different accounts.



'Net Classes

Use the Vehicle Sales Integration classes to:

- Review Vehicle Sales Setup.
- Define parameters and mnemonics.
- Utilize Enhanced Accounting Integration.
- Apply Field Dependencies.
- Modify deals after integration into Accounting.

Email SED@reyrey.com for the class schedule.

Automatic Setup

Our Remote Software Implementation team will set up mapping for your accounts, at an additional fee.

Call 1.866.739.6388 to contact the team.

Enhanced Deal Posting

Product Highlights

Enhanced Accounting Integration

Setup Type: Retail

Parameter	Description
441*51	FIN.RES CALC
441*52	SALES 1 CHRISTMAS BONUS
441*53	SALES 2 CHRISTMAS BONUS
441*54	
441*55	
441*56	
441*57	
441*58	

Details

Parameter: 441*52 Description: SALES 1 CHRISTMAS BONUS

Expression or Result	Condition
1 10.00	S2.NUMBER = ""
2 5.00	S2.NUMBER # ""
3	

Set up enhanced calculations so every variable is accounted for when you post vehicle sales.

Add field validations to the deal process to ensure you don't miss any critical information.

	Field to Verify	Entry Verification	Error Description
1	APR	% B.RATE	% BUY RATE
2	PRICE	% COST.VEH	% VEHICLE COST
3	TRADE1	% ACV.TRADE1	% TRADE #1 ACV
4	TRADE2	% ACV.TRADE2	% TRADE #2 ACV
5	TRADE3	% ACV.TRADE3	% TRADE #3 ACV
6	WARR.TOT.PREM	% WARR.POLICY.NO	% POLICY NUM
7			

Use Vehicle Sales Mapping to get information posted to the correct account.

Vehicle Sales Setup - Account Distribution

Prefix Selection: New Prefix CVNSE Sales Type

Amount Description	Account#	Amount	Amount Description	Account#	Amount
SALE AMOUNT	N		COST AMOUNT	N	
ACCESSORIES AM...	N		ACC DUE COST A...	N	
DOC FEE	905				
LICENSE FEE	331				
SALES TAX	324A/324A/				
INSURANCE	807/445		INSURANCE COST	330/645	
SERV CONTRACT	443/		SERV CONT COST	643/	
TRADE-IN AMNT	240/241/240/905/				

Vehicle Sales - Account Distribution

Posting Details

Amount Description	Account#	Amount	Amount Description	Account#	Amount	Memo
SALE AMOUNT	411	19499.00	COST AMOUNT	611/231	17750.00	Stock# 11772
ACCESSORIES AM...	411		COST AMOUNT	611/231		
			ACC DUE COST A...	231/611	0.00	
DOC FEE	905	55.00				
LICENSE FEE	331	226.75				
SALES TAX	324A	1222.13				
INSURANCE	807	0.00	INSURANCE COST	807/330	0.00	
SERV CONTRACT	443	1000.00	SERV CONT COST	643/331	700.00	
TRADE-IN AMNT		20500.00				11772A, 11772B
TRADE LEIN PAYOFF		20578.00				
\$ OVERALLOWANCE	611	-4500.00				
CASH DOWN	220A	970.24				
CONT AMT 205	205	13885.64				THIRD CITY BANK
FINANCE INCOME	806/262	0.00				
COMM PAY	321/11A	1374.75				Sales# 7651
OTHER AMOUNTS		1225.00				

Gross Profit: 1424.25 Accounting Cost: 17750.00 Balance: 0.00

Reference# 8798A Stock# 11772 Deal# 8798
Prefix: CVNSE VIN: 1618E5SM5H7221000 Cust# 9138 JAY BRUCE
Journal Date: 05/11/17 Vehicle: 17,CHEVROLET,CRUZE,4DR SD Trade: 11772A, 11772B

If changes are needed, go back into the deal in ERA-IGNITE F&I to update.