

Document Services

EASY. ENGAGING. EFFECTIVE.



2022 CANADIAN FALL MAILER TEMPLATES

August, September

Back to School, Football, Fall, Breast Cancer Awareness

CONTENT

WHY CHOOSE REYNOLDS AND REYNOLDS?	2
CUSTOMIZE YOUR TEMPLATE	3
SEASONAL OFFERS	4
VARIABLE OFFERS	5
INSIDE TEXT IDEAS	6
MAILER SIZES	7
FALL TEMPLATES—INTRODUCTION	8
BACK TO SCHOOL TEMPLATES	9-28
POSTCARDS	9-20
SELF-MAILERS	21-28
FOOTBALL TEMPLATES	29-36
POSTCARDS	29-34
SELF-MAILERS	35-36
FALL TEMPLATES	37-63
POSTCARDS	37-54
SELF-MAILERS	55-63
BREAST CANCER AWARENESS TEMPLATE (POSTCARD)	64

2022 SCHEDULING SUGGESTIONS

SEASON/ EVENT	SUGGESTED MAIL DATES	SCHEDULING NOTES
Back to School	Mid July–Early August	Timing will vary based on when school starts in your area. Shoot for mailers to arrive two weeks before school starts.
Football	Late August–Early September	If you're including a football schedule, shoot to have the mailer arrive a week or two before the season starts.
Fall	September 15–October 31	If you're mailing a Halloween-theme piece, shoot to have it in the mail by September 10. (Ask your Document Services Consultant to see our Halloween theme templates.)
Breast Cancer Awareness	By September 16	Plan to have the campaign arrive shortly before October 1, so that the content is relevant all month long.

WHY CHOOSE REYNOLDS AND REYNOLDS?



PERSONALIZATION

Generate a higher return on your investment with personalized mailers that catch your customers' attention and convince them to take action.



VARIABLE PRINTING

Send the right offer to the right customers with variable printing. With one campaign you can target multiple customer segments with different offers, increasing response rates and protecting your bottom line. (See page 6 for examples).



CREATIVE DESIGN

Eye-catching design can mean the difference between your customer reading your direct mail piece or tossing it in the trash. Our creative design will get your message noticed by standing out in the mailbox.



INTELLIGENT OFFERS

Our nationwide network of marketing consultants has the experience to create offers that bring customers in. Throughout this book, you'll see examples of the ROI generated when these campaigns have been run for real dealers, and you'll see the offers that brought customers in.

TEMPLATE

OUR TEMPLATES ARE 100% FLEXIBLE!









CHANGE THE SIZE







TEMPLATE CUSTOMIZATION

- 1. Logo
- 2. Address, Phone Number, and Website
- 3. Choice of vehicle images
- 4. Amenities
- 5. Personalized/variable text
- 6. Service hours
- 7. Custom coupons
- 8. Maps especially important on conquest pieces!
- 9. QR codes

These options can be added to ANY template!

OFFERS

Here are some offers that are popular during this season. The coupons and codes are taken from our Coupon Library.

CL-AL-1

Alignment Service

Don't put this service off any longer! Having your wheels properly aligned will improve handling, extend tire life, and can even improve fuel economy.

- · Check steering, suspension, and shocks
- Set toe-in, camber, and caster
- Check tie rods and ball joints
- · Adjust wheel bearing pre-load
- Check tire pressure and inspect tires for cuts, bruises, and uneven

DISCLAIMER, EXPIRATION DATE.

CL-BA-1

S00⁰⁰

Includes

- Inspect and clean battery terminal ends
- Installation
- Complimentary charging system test

DISCLAIMER. EXPIRATION DATE.

CL-GD-23

CL-BR-3

Front or Rear Brake Service

- · Install brake pads
- Inspect all hardware
- · Inspect brake calipers
- Lubricate brake parts
- Add brake fluid
- · Road test vehicle

DISCLAIMER. EXPIRATION DATE.

Fall Maintenance Savings

\$0000

Includes

- Oil change
- · Clean and inspection battery
- Brake inspection
- Check and top off fluids
- Tire rotation & inspection
- 4 wheel alignment checkMulti-point inspection

DISCLAIMER. EXPIRATION DATE.

CL-PA-7

All-Weather Floor Mat Special

\$0000

CL-PA-9

Wipers and Installation

\$00° PER PAIR

Installation Included

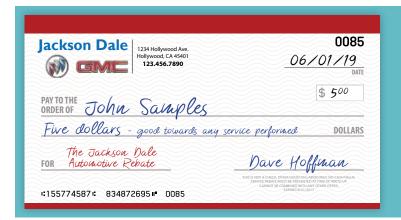
DISCLAIMER. EXPIRATION DATE.

DISCLAIMER. EXPIRATION DATE.

OFFERS

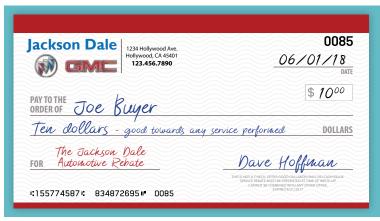
Variable printing allows you to target different customers with different offers within one mailing. The example below illustrates how offers can be changed based on the customer's service history. Variable printing can also be used to print variable service advisor names or salesperson names.

3 different targets | 3 different offers | 1 campaign



Target 1

Current customers, who had service in the past 5 months, received **\$5.00** off.



Target 2

Recent inactive customers with no service in the past 6-8 months, received \$10.00 off.



Target 3

Longer-term inactive customers, with no service in the past 9-12 months, and customers who purchased a car in the last 6-12 months with no service visits, received **\$15.00** off.

IDEAS

BACK TO SCHOOL

- A+ Savings
- A+ Amenities
- It's Time to Go Back to School
- Put the Kids on the Bus and Come See Us!
- We've Done Our Homework
- Your First Assignment: \$ave!
- · Hurry in Before the Bell Rings

- · Raise Your Hand for Savings
- Go Back to School in Style
- School Supply Savings
- Check These Off Your Back to School List
- ABC Savings
- Savings from A to Z

FOOTBALL/SUPER BOWL

- SUPER Savings
- Score Big Savings
- Are You Ready for Some Savings?
- Big Game Savings
- Extra Point Special
- Quarterback Sneak Special

- Flea Flicker Special
- 2-Point Conversion Special
- Kick-Off Service Savings
- Football Kickoff Savings
- Don't Miss the Action This Season

FALL

- Autumn is On Its Way
- Fall Into Savings
- Fall for Our Amazing Amenities
- Falling Prices
- Fall is Here
- Autumn Service Savings
- Special Autumn Savings
- Hello Autumn/Fall
- Rake in the Savings

- · Autumn Days are Here
- Autumn Colors Savings
- Changing Colors Sale
- Don't LEAF These Savings
- Novemburrrr
- October Fest Sale
- Happy Fall Y'all
- Fall in Love with These Savings
- Welcome Fall

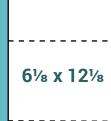
SIZES

POSTCARDS

6 x 9

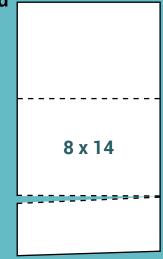
6 x 11



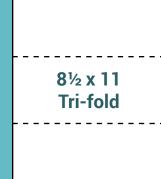


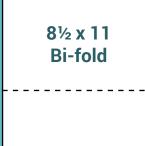


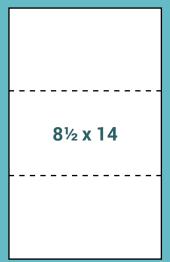


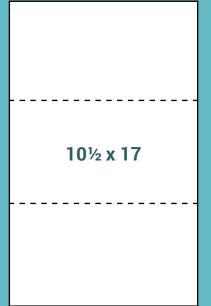


SELF-MAILER









FALL -

TEMPLATES

THEMES

BACK TO SCHOOL

FOOTBALL

FALL

BREAST CANCER
AWARENESS

SIZES

6 x 9" POSTCARD

6 x 11" POSTCARD

61/8 x 121/8" SELF-MAILER

8 x 14" SELF-MAILER

8½ x 11" SELF-MAILER

8½ x 14" SELF-MAILER

10½ x 17" SELF-MAILER

REALRESULTS

Throughout this book, ROI results are shown for previous U.S. customers who ran a campaign that utilized artwork similar to the templates shown. Each customer's results will vary based on the offers, mailing list criteria, radius, and individual market factors.

Jonathan, Bring Your Vehicle Back To Gaffney Toyota Today! Scan here to schedule your next service now!

Front



Back

BACK TO SCHOOL

6 x 9" POSTCARD

NEW!

Style(s): Fun, Illustrated, Clean



6 x 9" POSTCARD

NEW!

Style(s): Typographic, Illustrated, Vintage, Asymmetrical





Front



Back

WANT TO SEE A
SAMPLE?
Contact your
Reynolds Document
Consultant, or email
RDS@reyrey.com.

BACK TO SCHOOL BACK TO SCHOOL STATEMENT STATEMENT AND THE STATEM

Front



Back

BACK TO SCHOOL

6 x 11" POSTCARD

Style(s): Fun, Illustrated

REALRESULTS

Here's how this campaign performed for one of our U.S. customers!







HOOK: \$15 OFF ANY SERVICE OF \$50 OR MORE

6 x 11" POSTCARD

Style(s): Illustrated, Vintage, Fun



Front



Back



Front



Back

6 x 9" POSTCARD

Style(s): Rugged, Typographic,

REALRESULTS

Here's how this campaign performed for one of our U.S. customers!







HOOK: \$15 OFF OIL CHANGE; BONUS BUCKS, \$15 - \$65 OFF

6 x 9" POSTCARD

Style(s): Illustrated, Fun

REALRESULTS

Here's how this campaign performed for one of our U.S. customers!



ROI: \$96:1



TARGET: ALL CHEVY AND GM VEHICLES, 9-20 MO SINCE SERVICE, 20 MI RADIUS



HOOK: 20% OFF ANY SERVICE, UP TO \$250 OFF



Front



Back

6 x 11" POSTCARD

Style(s): Asymmetrical, Clean



Front



Back

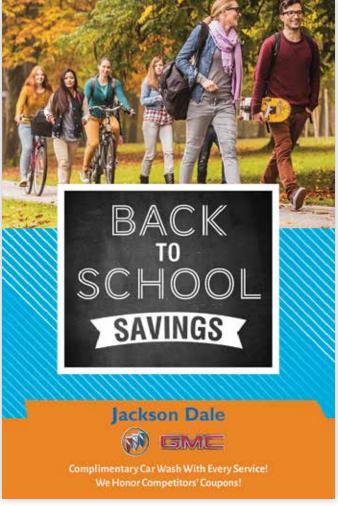
WANT TO SEE A
SAMPLE?
Contact your
Reynolds Document
Consultant, or email
RDS@reyrey.com.

TEMPLATE BTS18

BACK TO SCHOOL

6 x 9" POSTCARD

Style(s): Clean



Front



Back

6 x 11" POSTCARD

Style(s): Fun



Front



Back

6 x 9" POSTCARD

Style(s): Luxurious, Clean

REALRESULTS

Here's how this campaign performed for one of our U.S. customers!





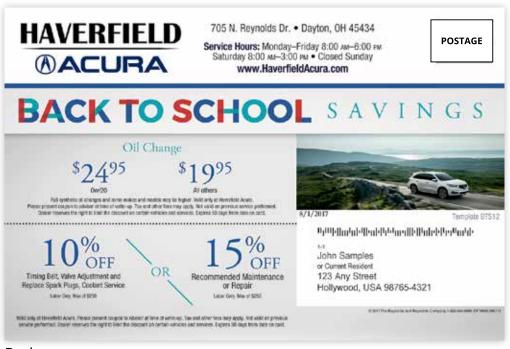


WANT TO SEE A
SAMPLE?
Contact your
Reynolds Document

Consultant, or email RDS@reyrey.com.



Front



Back



Front



Back

BACK TO SCHOOL

6 x 9" POSTCARD

Style(s): Clean, Rugged

6 x 9" POSTCARD

Style(s): Fun, Clean

REALRESULTS

Here's how this campaign performed for one of our U.S. customers!







HOOK: \$19.95 OIL CHANGE OR 10% OFF ANY SERVICE



Front



Back

61/8 x 121/8" SELF-MAILER

Style(s): Fun, Illustrated, Vintage





Outside Ins

Inside

FOLDED



Front



Back

TEMPLATE BTS22

BACK TO SCHOOL

8½ x 11" SELF-MAILER

Style(s): Abstract, Illustrated

FOLDED



Front



Back



Scan Here To Schedule Your Next Appointment Colline! ROSERMAN 4567 Reynolds Way | Dayfon, OH 45678 (937) 4567890 | www.RosermanMazda.com BACK TO SCHOOL SAVINGS! John Samples SERVICE 123 Any Street Hollywood, CA 54321 BET YOUR VEHICLE BACK TO SCHOOL READY AT ROSERMAN MAZDA TODAY! John, Choose the BEST for your service! Report Card Fast Service A+ Easy Appointments A+ Expert Technicians A+ Best Value A+

Outside



Inside

TEMPLATE BTS17

BACK TO SCHOOL

8 x 14" SELF-MAILER

Style(s): Luxurious, Clean



Outside



Inside

FOLDED



Front



Back

8 x 14" SELF-MAILER

Style(s): Rustic, Clean



Outside





Front



Back



Inside

Including a sports schedule is a great way to extend the life and the reach of your mailing. These pieces are often posted on refrigerators and in shared work spaces.

TEMPLATE BTS14



Outside



Inside

BACK TO SCHOOL

10½ x 17" SELF-MAILER

Style(s): Clean, Fun

FOLDED



Front



Back

8 x 14" SELF-MAILER

Style(s): Asymmetrical, Clean



Outside





Front



Back



Inside

TEMPLATE BTS9



Outside



Inside

BACK TO SCHOOL

8½ x 11" SELF-MAILER

Style(s): Fun, Clean

FOLDED



Front



Back

61/8 x 121/8" SELF-MAILER

Style(s): Fun, Clean

REALRESULTS

Here's how this campaign performed for one of our U.S. customers!



ROI: \$53:1



TARGET: SERVICE DUE AND INACTIVE CUSTOMERS



HOOK: WORKS OIL CHANGE & TIRE ROTATION, \$34.95; \$25 OFF SERVICE OVER \$100

FOLDED



Front



Back









Inside



Front



Back

Including a sports schedule is a great way to extend the life and the reach of your mailing. These pieces are often posted on refrigerators and in shared work spaces.

FOOTBALL

6 x 9" POSTCARD

NEW!

Style(s): Illustrated, Fun

REALRESULTS

Here's how this campaign performed for one of our U.S. customers!



ROI: \$52:1



TARGET: ALL MAKES / YEARS; 10-36 MO SINCE SERVICE; 20 MI RADIUS



HOOK: \$44.86 SYNTHETIC OIL CHANGE AND TIRE ROTATION



WANT TO SEE A
SAMPLE?
Contact your
Reynolds Document
Consultant, or email
RDS@reyrey.com.

6 x 9" POSTCARD

Style(s): Typographic, Clean

REALRESULTS

Here's how this campaign performed for one of our U.S. customers!



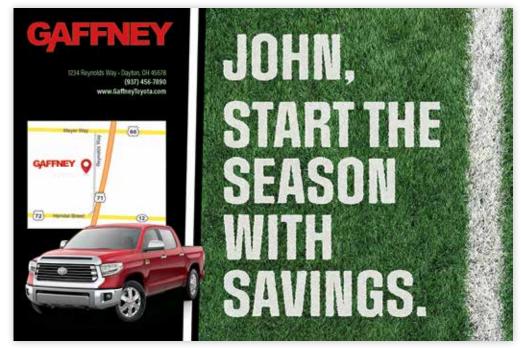
ROI: \$20:1



TARGET: ALL MAKES
/ YEARS; 6-48 MO
SINCE SERVICE; 45
MI RADIUS



HOOK: SPEND & SAVE, \$10-\$75 OFF; EXTRA \$5 OFF ANY OIL CHANGE



Front



Back

Including a sports schedule is a great way to extend the life and the reach of your mailing. These pieces are often posted on refrigerators and in shared work spaces.

6 x 11" POSTCARD

Style(s): Fun, Clean



Front



Back

TEMPLATE F33

FOOTBALL

6 x 9" POSTCARD

Style(s): Illustrated, Clean

REALRESULTS

Here's how this campaign performed for one of our U.S. customers!



ROI: \$49:1



TARGET: ALL
INFINITI VEHICLES,
6-48 MO SINCE
SERVICE; 100 MI
RADIUS



HOOK: SPEND & SAVE, \$15 - \$300 OFF



Front



Back

6 x 11" POSTCARD

Style(s): Asymmetrical



Front



Back

Including a sports schedule is a great way to extend the life and the reach of your mailing. These pieces are often posted on work spaces.

6 x 11" POSTCARD

Style(s): Typographic



Front



Back

Including a sports schedule is a great way to extend the life and the reach of your mailing. These pieces are often posted on refrigerators and in shared work spaces.

WANT TO SEE A
SAMPLE?
Contact your
Reynolds Document
Consultant, or email
RDS@reyrey.com.

61/8 x 121/8" SELF-MAILER

Style(s): Clean



Outside



Inside

Including a sports schedule is a great way to extend the life and the reach of your mailing. These pieces are often posted on refrigerators and in shared work spaces.

FOLDED



Front



Back

FOOTBALL

8 x 14" SELF-MAILER

Style(s): Asymmetrical

REALRESULTS

Here's how this campaign performed for one of our U.S. customers!









Outside

FOLDED



Front



Back





Inside

Including a sports schedule is a great way to extend the life and the reach of your mailing. These pieces are often posted on refrigerators and in shared work spaces.



6 x 11" POSTCARD

NEW!

Style(s): Illustrated, Clean





Front



Back

6 x 9" POSTCARD

NEW!

Style(s): Rugged

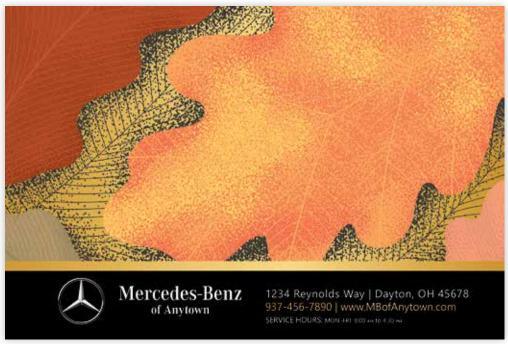




Front



Back



Front



Back

FALL

6 x 9" POSTCARD

NEW!

Style(s): Luxurious, Clean, Rustic



FALL

6 x 11" POSTCARD

NEW!

Style(s): Clean, Rustic, Asymmetrical





Front



Back

937-456-7890 I www.GaffneyKia.com 4567 Reynolds Way I Dayton, OH 45678 Service Hours: Monday-Saturday 8 AM-5 PM BRAKE SPECIAL 10% Service Hours: Monday-Saturday 8 AM-5 PM

Front



Back

FALL

6 x 9" POSTCARD

Style(s): Rustic, Traditional

REALRESULTS

Here's how this campaign performed for one of our U.S. customers!







HOOK: \$15 OFF OIL CHANGE; BUY 3 TIRES, GET 1 FREE

FALL

6 x 11" POSTCARD

Style(s): Clean, rustic



Front



Back

6 x 11" POSTCARD

Style(s): Clean, Rustic



Front



Back

6 x 11" POSTCARD

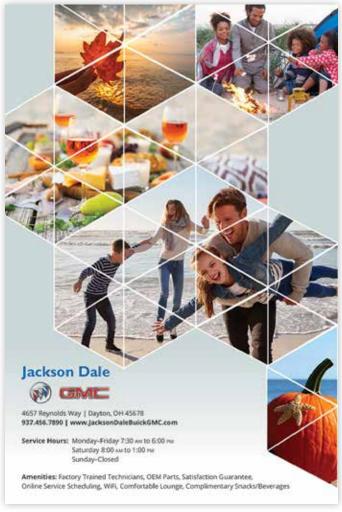
Style(s): Clean, Fun



Front



Back



Front



Back

FALL

6 x 9" POSTCARD

Style(s): Asymmetrical, Abstract

REALRESULTS

Here's how this campaign performed for one of our U.S. customers!



ROI: \$41:1



TARGET: TOYOTAS, 5-28 MO SINCE SERVICE; 20 MI RADIUS



HOOK: \$10 OFF OIL CHANGE; \$50 OFF REMOTE START

6 x 9" POSTCARD

Style(s): Fun, Illustrated

REALRESULTS

Here's how this campaign performed for one of our U.S. customers!









Front



Back

6 x 9" POSTCARD

Style(s): Asymmetrical, Clean



Front



Back

6 x 11" POSTCARD

Style(s): Traditional, Rustic

REALRESULTS

Here's how this campaign performed for one of our U.S. customers!





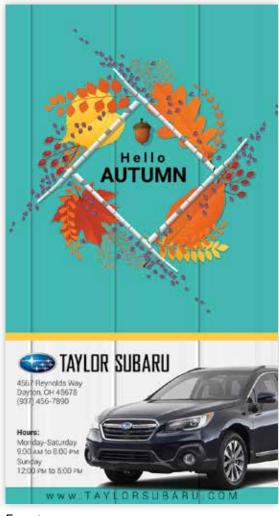




Front



Back



Front



Back

FALL

6 x 11" POSTCARD

Style(s): Fun, Rustic, Illustrated

REALRESULTS

Here's how this campaign performed for one of our U.S. customers!







HOOK: \$20 OFF OIL CHANGE; \$75 OFF MAJOR SERVICE (30/60/90K)

6 x 9" POSTCARD

Style(s): Clean, Illustrated



Front



Back

6 x 11" POSTCARD

Style(s): Fun, Illustrated

REALRESULTS

Here's how this campaign performed for one of our U.S. customers!



ROI: \$32:1



TARGET: ALL MAKES / YEARS; 7-36 MO SINCE SERVICE; SALES NO SERVICE, 6-36 MO SINCE PURCHASE; 35 MI RADIUS



HOOK: BONUS BUCKS, UP TO \$100 OFF







Back

6 x 11" POSTCARD

Style(s): Luxurious, Clean, Illustrated



Front



Back



Front



Back

FALL

6 x 9" POSTCARD

Style(s): Rustic

REALRESULTS

Here's how this campaign performed for one of our U.S. customers!







FALL

6 x 11" POSTCARD

Style(s): Asymmetrical

REALRESULTS

Here's how this campaign performed for one of our U.S. customers!









Front



Back

FALL

10½ x 17" SELF-MAILER

NEW!

Style(s): Rustic, Asymmetrical





Outside



Inside



Front



Back

61/8 x 121/8" SELF-MAILER

Style(s): Fun, Illustrated

FOLDED



Front



Back







Outside Inside

FALL

8 x 14" SELF-MAILER

Style(s): Rustic, Illustrated, Typographic



Outside



Inside



Front



Back

61/8 x 121/8" SELF-MAILER

Style(s): Clean

FOLDED



Front



Back





Outside



Inside

61/8 x 121/8" SELF-MAILER

Style(s): Fun, Rustic





Outside In

Inside



Front



Back

FALL

10½ x 17" SELF-MAILER

Style(s): Rustic, Traditional



Front



Back





Outside



Inside

8 x 14" SELF-MAILER

Style(s): Clean, Typographic



Outside



Inside



Front



Back

8 x 14" SELF-MAILER

Style(s): Asymmetrical



Outside





Front



Back

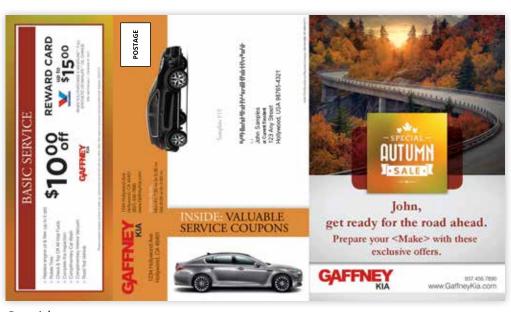




Inside

8 x 14" SELF-MAILER

Style(s): Rustic, Clean



Outside



Inside



Front



Back

BREAST CANCER AWARENESS

6 x 9" POSTCARD

Style(s): Fun, Clean, Illustrated



Front



Back



Document Services

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